

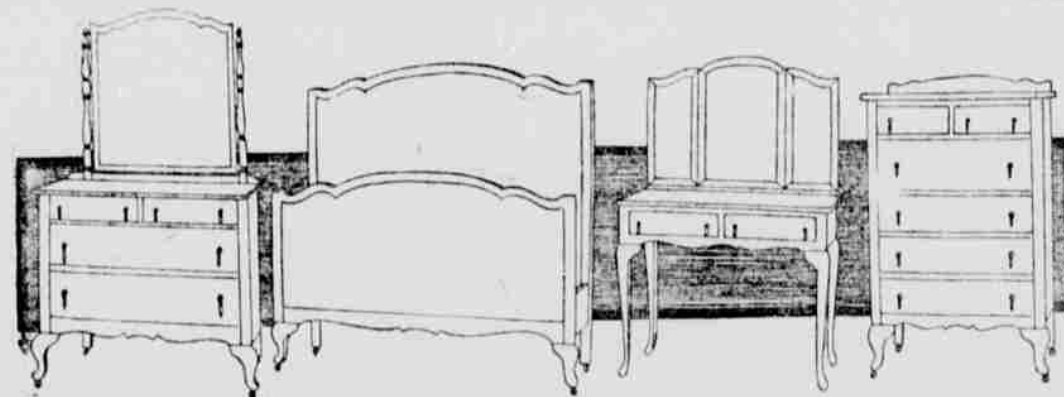
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*The Home of Easy Payments***CREDIT**

Do not make up your mind that you cannot afford to furnish your home in the popular finishes and styles. There was a time when only the people of extreme wealth could enjoy the distinction of furnishing their home in the designs which were reproductions of such grand old masters as Adam Brothers, Sheraton, Chippendale, Hepplewhite, etc. But through the great buying power of Bumgarner & Downing, the man of moderate means is now enabled to furnish his home luxuriously—at little cost—and the payments are "so easy"—just pay a little each week or month.

**"William and Mary" Nine-Piece Diningroom Set**

Consisting of table, buffet, china closet and six chairs, in quarter sawed oak, nut brown, Fumed finish, Brown Mahogany or American Walnut (similar to cut) **\$164.00**

Terms Arranged.

**"Queen Anne" Bedroom Suite**

This beautiful American Walnut 4-piece suite is an exact reproduction of the designs which were so popular during the era for which it stands. Only the best grade of black walnut used in its construction. Do not fail to see this (and other bedroom suites in Walnut, Mahogany, Ivory and white enamel) four pieces, (similar to cut, **\$172.50**

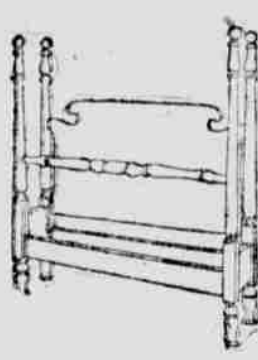
Liberal Terms.

**William and Mary Dining Chairs**

Strongly constructed of solid quarter sawed oak, rich nut brown fumed finish, genuine Spanish leather slip seats.

Set of Six **\$27.00**
Only . . .

\$1.00 Cash and \$1.00 Weekly

**American Walnut or Mahogany Finished Poster Bed**

Height of posts 66 inches, open foot like cut, a good value at the price asked.

\$25.00

\$1 Cash, \$1 Weekly

**Leather Rocker**

This massive over-stuffed wing rocker, seat and back upholstered in genuine Spanish leather, spring seats. Just the chair for a long winter evening.

\$22.50

\$1 Cash and \$1 Weekly

**Old Ivory, Brown Mahogany or American Walnut Dresser**

Heavy French plate mirror. An exceptional value.

\$25.00

\$1 Cash, \$1 Weekly

Chiffoniers to match, \$25.00

\$1 Cash, \$1 Weekly

BUMGARNER & DOWNING—"The Home Furnishers"

118-120-122-124 East Second Street

Cash or Credit

**FEAR OF A STRIKE
MOVED FALL STOCK**

Makers of Clothes Find It Profitable to Stick to One Price Class.

The fear of a general railroad strike and paralysis of transportation facilities which hung over the country for several weeks before September 1 was instrumental in hurrying up the shipments of fall merchandise. Some manufacturers had been preparing for months to meet a strike situation, and had urged retailers to accept early shipments of goods ordered for later delivery.

There had also been considerable anxiety expressed by retailers over shipments of fall stocks, and many concerns have been hurrying their merchandise through by express.

It is generally reported that deliveries to date are considerably in excess of what they were at this time last year.

Fall stocks have begun to move in the retail stores, and, according to some prominent dealers, the early fall demand has been of a volume that indicates an unusually good season.

The necessity of getting away from fixed retail prices this fall was a featured topic of discussion at some of the recent state clothiers' conventions, and most of the successful clothing men who voiced an opinion on the subject took the position that the best interests of the industry demand that merchants revise their price lists and inform the consumer that he cannot secure the same values for the price he paid when buying last fall's suit.

It is claimed that throughout the country there is a noticeable tendency on the part of progressive retailers to induce their customers to sell higher priced clothing, and some retail houses which have in previous years transacted a large part of their business in \$15 and \$20 suits are going to specialize more on \$25 merchandise.

In one of the leading clothing magazines a recent investigation of the advance in manufacturing costs indicated that during the last year and one-half the increase in the cost of making a suit of clothes was in the neighborhood of 25 per cent.

A tendency is reported in manufacturing circles to specialize more on a limited price range and not try to cover the wider range of prices in vogue in other years.

The unusual interest that was taken by the consumer in specialty apparel for sports during the past spring and summer is expected to be duplicated or increased during 1917, and as a result it is reported there will be a large number of houses making a bid for this class of trade during the coming season.

The two pair of pants to a suit idea is said to be a rapidly growing feature of the industry, and some prominent clothiers are doing a good sized tailoring business in making up extra trousers to match the suits they sell. When they make their suit purchases they buy a certain extra yardage of piece goods for each suit pattern, and when the customer wants two pair of pants with his suit they make up the extra pair.

CHIEF DYER HAD A GRASP

Chinese Coins Were Placed in Dye-stuffs to Boost the Trade.

The customs officials have been manifesting much interest lately in the discovery of Chinese coins secreted in tins of German-made dyestuffs shipped to this country from China. These dyes, originally intended for Chinese consumption, have, as previously pointed out, been arriving in this country ever since the outbreak of the war. Stocks of these dyes had accumulated in China and were bought up by American speculators to relieve the shortage here. It was unofficially stated at the appraiser's store that these coins were very evidently placed in these tins for the purpose of influencing the boss dyer in the Chinese mills to buy this particular make of dyes. The coin was so placed that it would be removed by the boss dyer and not by the purchaser or owner of the mill using the dyes.

UNITED STATES GETS WOOL

More Than Half of the Export of Buenos Aires Comes to U. S.

The correspondent of a New York clothing trade journal in Buenos Aires, under date of July 26, writes: From the opening of the local wool season on October 1, 1915, until yesterday 140,000 bales of wool were shipped to the United States from Buenos Aires. The total exports for this same period of time amounted to 270,000 bales, the United States having taken more than half of the output. This is explained in the local market by the fact that the United States is now taking much wool that formerly went to Europe and is supplying woolen goods to European districts that were supplied by factories in Belgium and France.

DISCOVER DYESTUFF SECRET

Claim Made That the Aniline Branch of Colors Has Been Found.

Experiments which have been in progress at the electro-chemical plant of the Hydrol company, Inc., have reached such a point that scientists in the company's employ announce the successful manufacture of aniline dyes by a new process, which promises to reduce the cost of production. Tests have been made under the supervision of representatives of the federal government, but until certain processes can be fully protected by law no announcement regarding details of the accomplishments will be made public.

SUE

Tradesman (who has been at the telephone for a quarter of an hour, to his apprentice)—Here, William, take the receiver, as long as my wife is talking to me. You don't need to make any reply; only when she asks, "Are you still there, James?" say, "Yes, Amelia, dear."

Cutting and Fitting.

"Cutting and fitting go together in dressmaking, but not necessarily in speechmaking."

"What's wrong at your club my dear?"

"We asked Mrs. Flubdub to make some fitting remarks and she made some cutting remarks."

At a Swell Dinner.

"I gotta couple of forks left over," whispered terrified paw.

"Well, dip one into your butter and one into your coffee and work 'em off that way," directed resourceful maw.

"Ain't you got any ingenuity at all?"

**CHILDREN'S WEAR
BUSINESS BETTER**

The Two Pants Suits Seem Doomed As Result of Fashion Meet.

According to all reports, despite the somewhat unfavorable weather that has prevailed recently, the fall season's business on boys' and children's clothing, particularly on school outfits, is starting off fairly well throughout the country, except in a few localities where adverse conditions have arisen, as for instance in New York, where the opening of schools has been postponed indefinitely on account of the infantile paralysis epidemic that has been raging there for the past two or three months.

And here, while on the subject, it is interesting to note that another result of the epidemic in the metropolis is the action recently taken by all the big department stores in refusing to accept return of children's clothes and toys after they have once been delivered. Some of the stores apply this policy only to what is known as infant's goods, suitable for children up to four years of age, but others apply it to clothing for children up to the age of 14 years.

While the new regulation has caused a certain amount of loss, department store managers say it was an absolutely necessary precaution and that even if the stores did not wish to adopt such a rule, they would have been forced to do so by the demands of women shoppers. The situation, however, may have a tendency to help the department stores remedy permanently the return goods evil, of which they have been complaining for a long time past.

Business in certain other cities and localities besides New York has been affected by the infantile paralysis epidemic lately and the postponement of the opening of schools, but as stated above, throughout the country as a whole the demand for boys' and children's clothing and school outfits is reported to be pretty good. The retail prices of some grades of merchandise are higher this season, owing to the increase that has taken place in the cost of materials, wages, etc., and the consumer is coming to realize that he must pay these advances or accept inferior goods.

It is said that as a consequence of the present situation in the market, retailers in many instances are manifesting a strong tendency to get away from the two-pants suits and it is believed that before another year has rolled around a considerably smaller percentage of suits with two pairs of pants will be selling. Several manufacturers predict another substantial raise in prices for next spring. Cheaper grades of wools are used in the manufacture of children's clothing than in men's lines, they point out, and as the advance in the cheaper grades of wools has been more pronounced than in the better grades, the effect such conditions must have upon this end of the clothing industry is quite evident.

Excellent Diet.

An indolent dyspeptic was bewailing his misfortunes and complimenting a friend on the latter's healthy appearance. "What do you do to make yourself so strong and hearty?" inquired the dyspeptic. "I live on fruit alone," was the reply. "What kind of fruit?" "The fruit of industry; and I am never troubled with indigestion."

New Suit?

no I just had it "Dry

Cleaned"

At—**Bohnefeld's**

This same question and the almost unvarying answer that follows can be heard wherever well groomed men congregate.

These men know the value of always appearing in fresh looking, unwrinkled garments, and experience has taught them that if they want this work done in a highly satisfactory manner and without the slightest fear that color or texture will be marred, that they must send it to us for dry cleaning.

We also clean and block gentlemen's hats and make fine soft hats to order.

Not how cheap—but how good

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in Our Delivery
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